

# ROC Purchasing Agreements from SmartestEnergy

**The independent generation sector is changing rapidly, and energy entrepreneurs are playing an important role in building our new system.**

SmartestEnergy has been helping generators take advantage of market opportunities since 2001 and we're proud to be the UK's leading purchaser of independent generation. We're a stable, well-resourced business and we use our experience to create flexible, commercially-minded solutions.

Our Renewable Obligation Certificate (ROC) Purchasing Agreements provide the best value for generators, optimising a key revenue source in an increasingly challenging marketplace.



## Expert provider of ROC Offtake Agreements

We provide ROC offtake agreements so generators can maximise earnings



## Established and experienced offtaker

We are the leading purchaser of independent generation in the UK, with over 15% market share



## Competitive agreements for tailored periods

We provide generators with competitive prices and revenue certainty for up to five years

# At a glance...

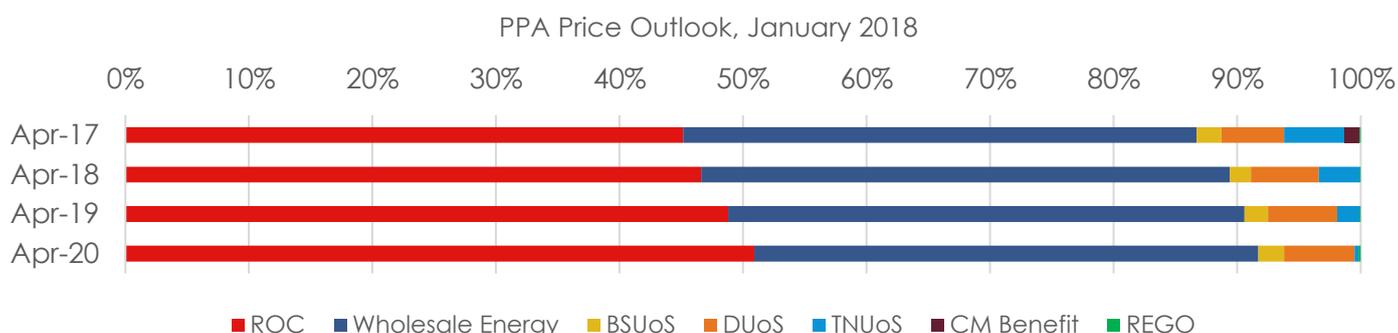
- Established as a generation aggregator in 2001 and currently supply over 7TWhs to UK businesses
- 3GW+ portfolio with 600+ sites across the UK
- Market-leading customer service across the organisation (Net Promoter Score of +26)
- Market share of 15% of UK independent generation
- Wholly-owned subsidiary of Marubeni Corporation of Japan, a Fortune 500 company
- Experienced with multi-party projects and providing structures to meet lender criteria

## Creating value for generators in a challenging market

Our ROC Offtake Agreements empower generators to gain maximum value for their ROCs, supplementing power revenue. ROCs are forecast to make up over 50% of a generator's revenue stream by 2020 whilst other revenues such as embedded benefits are set to fall (see our PPA Price Outlook as of January 2018 below). With ROCs forming an ever-higher proportion of your revenue potential, getting the best price for your ROCs is now more important than ever.

Our ROC Offtake Agreements allow you to sell ROCs at either a fixed price or a discount to the buy-out price. We don't charge brokerage fees and our approach is transparent and flexible, with bespoke options available. Our contract terms are straightforward and concise, payment terms can be monthly, quarterly or annual to meet your requirements, and invoices are paid in 10 days as standard to assist with cashflow management.

With our market-leading service, well-established position in the industry and competitive approach to market conditions, we are the trusted offtake partner of ROC generators.



## Trusted, experienced partner

As one of the longest-established offtakers in the UK, we have supported our customers through some of the market's most volatile and challenging times. We were the first supplier to pay our generators for Renewable Energy Guarantee of Origin (REGO) certificates following the closure of the Levy Exemption Certificate scheme in 2015 and continue to innovate our offering to support the growth of the renewables sector.

We regularly share our knowledge and insight via blogs, newsletters, webinars and events to help generators navigate the complex energy landscape – visit [smartestenergy.com/info-hub](http://smartestenergy.com/info-hub)